

# Preparing your home for sale... Checklist



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# Exterior



# Prepare Your Home For Sale Checklist

## The Exterior of your Home

### 1. The Yard

☐ Cut and Edge the Lawn.

☐ Trim bushes & trees removing all dead limbs & debris.

☐ Add fertilizer/ greening agent to lawn & plants.

☐ Remove all weeds from flowerbeds, rocks, & cracks in concrete.

(Suggest Weed Be Gone or similar product).

☐ Install/ Inspect decorative metal or stone borders between lawn & planting beds.

☐ Clean up rock/ mulch beds making sure the rock covers the ground Add more rock/ mulch if needed.

# The Yard...



## 2. Decks, Patios, Driveways, Porches, & Fences

- ☐ Wash driveways & sidewalks.
- ☐ Patch holes & cracks.
- ☐ Remove stains.
- ☐ Replace any broken areas.
- ☐ Paint and/or stain fences & decks.
- ☐ Arrange outdoor furniture & firewood neatly.
- ☐ Put away all lawn equipment, bikes, & toys.

Decks, Patios, Driveways,  
Porches & Fences...



### 3. House

[ ] Inspect all exterior elements of home: gutters, downspouts, siding, windows sashes, trim, & shutters. Clean, paint, and/or replace as needed.

[ ] Replace any broken windows, doors, & screens. Make sure they all operate properly.

[ ] Clean windows & screens thoroughly. This helps brighten the home inside.

[ ] Roof: Inspect for missing/ damaged shingles & flashings. Make any necessary repairs.

[ ] Clean & touch up paint on the little things: House numbers, mailboxes, doorbells, etc...

# House...



## 4. Front Porch:

Extra Attention Needed! This should be very welcoming.

- [ ] Replace front door if damaged & can not be repaired.
- [ ] Paint door & trim.
- [ ] Clean porch area.
- [ ] Put out a new & clean doormat.
- [ ] Install potted/ hanging plants if space permits.
- [ ] Have a nice porch light. Repaint, clean, or replace. Install high wattage bulbs to make porch area brighter.

# Front Porch...





# Interior



# Interior

## 1. Whole House Improvements

## 2. \*THOROUGHLY CLEAN ENTIRE HOME!\*

[ ] Clean windows & screens.

[ ] Clean curtains, drapes, & blinds

[ ] Clean carpets. If pet stains exist replace carpet & pad.

[ ] Clean & wax wood floors.

[ ] Clean vinyl & ceramic floors.

[ ] Clean, paint, replace all vent covers.

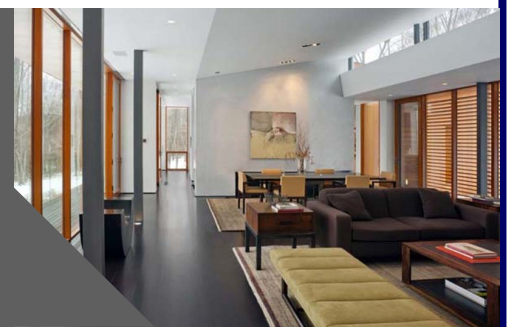
[ ] Clean, polish, paint/stain wood trim in home.

[ ] Be sure to remove pet odor & smoke odor when cleaning. Smell is a huge part of what buyers remember about your inspections

[ ] Remove wallpaper & borders (this is a personal taste & buyers see work when they see wallpaper).

[ ] Freshly paint home using white, off white or beige paint. This will match the buyers furnishings.

# Interior...





[ ] Repair damages to walls & ceilings. Includes: holes, cracks, & water stains. Repaint after repair.

\*Make House Light & Bright!\*

[ ] Clean all lamp shades & covers.

[ ] Replace bulbs with high wattage bulbs.

[ ] Clean windows & screens

## 2. Closets

[ ] Remove out of season clothing from closets.

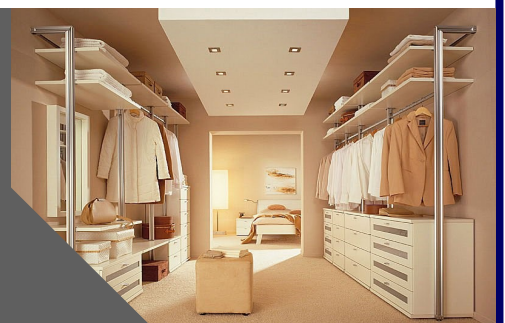
[ ] Leave only a few items on the floor of closets.

[ ] Add extra, empty hangers.

[ ] Neatly arrange items on shelving.

[ ] Leave extra space on shelves.

# Closets...



### 3. Pay Attention to the Little Things

- [ ] Tighten loose door knobs.
- [ ] Fix any leaky faucets.
- [ ] Tighten loose towel racks.
- [ ] Oil any squeaky doors or drawers.
- [ ] Arrange furniture to give an open feel. Remove any unnecessary or oversized furniture.
- [ ] Make sure all switches & outlets are clean & working properly.
- [ ] Place fresh flower arrangements throughout home.
- [ ] Make sure windows open & close with out squeaking.
- [ ] Hide Prescription medication. Theft of these items is rising.

Pay attention to the little things...



Ready...

Set...

GO!

Ready... Set... GO!



# What sellers say...

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" To Whom it may concern,

Rob & Cayne worked tirelessly in the pre - market preparations of our home. The comprehensive marketing strategy resulted in a quick sale and a great price which followed from an avalanche of inspections over 3 open days. I would certainly recommend them to sellers in the western suburbs."

Daniel Rapp  
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